

# The Estate Planning Law Center... Learn How Working With Us Transcends Economic Downturns.

**In Spite Of The Economic Roller Coaster,  
The Estate Planning Law Center Sees  
Huge Opportunities For  
Planning In A Down Market.**



At the Estate Planning Law Center, we see unique opportunities in a down market. They come in the areas of Tax Planning, Medicaid Planning and Asset Protection Planning.

**For clients with a taxable estate.** The economy gives a unique opportunity to significantly reduce estate taxes with a double and triple discount.

**For clients concerned about nursing homes.** Typically, it takes between 12 and 34 months to protect assets. The downturn in the market has decreased the period of time needed to protect clients' assets from a nursing home by approximately 50%.

At the Estate Planning Law Center, finding opportunity, whether the economy is down or up, is part of our fundamental way of working with financial professionals. Call us to see how we can work together for our clients as a team.

**The Financial Advisor And The Estate Planning Law Center  
...Finding Opportunities In A Down Market.**

**ESTATE  
PLANNING**

LAW CENTER  
DAVID J. ZUMPANO CPA/ESQ

*Keeping Life Simple.*

Attorneys: David J. Zumpano • Ryan F. Coutlèe • Jennifer M. McDonnell  
Legacy Building • 555 French Road, New Hartford, NY 13413 • 315-793-3622 • Fax 315-793-0076  
5789 Widewaters Parkway • Dewitt, NY 13214 • 315-446-3850 • Fax 315-793-0076  
[www.eplawcenter.com](http://www.eplawcenter.com)